Every 7th ton of rolled ferrous metal products
Every 6th ton of Russian steel
Every 8th ton of mineral fertilizers
Every 3rd Russian bearing
Every 10th cubic metre of wood
Every 11th cubic metre of plywood
4th place in milk production (per capita)
17th place in industrial production (per capita)

Potential sales market is 50 million people

GEOGRAPHICAL LOCATION

Vologda region

St. Petersburg
Nizhny Novgorod
Yaroslavl
Cherepovets
Moscow
We cooperate with more than 100 countries of the world.

VOLOGDA REGION GROSS REGIONAL PRODUCT STRUCTURE

- Manufacturing: 21.8%
- Transport and connection: 11.8%
- Wholesale and retail: 17.1%
- Real estate operations, rent and delivery of services: 5.4%
- Agriculture, hunting and forestry: 5.3%
- Other: 38.6%

VOLOGDA REGION FOREIGN TRADE TURNOVER IN 2016

- Import: €3.2 billion
- Export: €2.6 billion

We cooperate with more than 100 countries of the world.
REGIONAL ECONOMY PRIORITY DIRECTIONS

METALLURGY CLUSTER

CHEMICAL CLUSTER

WOOD INDUSTRY CLUSTER

MACHINE MANUFACTURING CLUSTER

AGROFOOD CLUSTER
METALLURGY CLUSTER

€ 19 billion
REVENUE 2014–2016

€ 0.8 billion
INVESTMENT VOLUME 2014–2017

Every 6th ton of
RUSSIAN ROLLED METAL PRODUCTS

Every 6th ton of
RUSSIAN CAST IRON

Projects

- Technical re-equipment of a four-stand cold mill
- Construction of the third plating complex

In 2015 “Severstal” showed the highest profitability among the companies of ferrous metallurgy
CHEMICAL CLUSTER

€ 8 billion

REVENUE
2014–2016

€ 0.9 billion

INVESTMENT VOLUME

Every 8th ton of

RUSSIAN MINERAL FERTILIZERS

Projects

• Construction of an energy efficient ammonia unit
• Production of granular carbamide
• Production of NPK fertilizers
• Production of ammonia sulfate

OJSC “PhosAgro-Cherepovets” is the largest exporter of phosphorus containing fertilizers in Russia
WOOD INDUSTRY CLUSTER

International exhibition “RUSSIAN WOOD”

Every 10th m³ of wood
Every 11th m³ of plywood
Every 15th m³ of sawn-timber

Vologda region – is a leader in number of implemented priority investment projects in forest exploitation

29.2 million m³ RATED WOOD CUTTING

3rd place in forest quality management

Industrial park “SOKOL”
AGRO FOOD CLUSTER

- 4th place in Russia
- €0.5 billion
- 0.5 million tons
- 300 thousand ha

VOLUME OF AGRICULTURAL PRODUCE MANUFACTURING
OF MILK PRODUCTION
IN MILK PRODUCTION PER CAPITA
AVAILABLE FARM FIELDS

3000 types of regional products are marked by trademark “Original Vologda product”
MACHINE CONSTRUCTION CLUSTER

EVERY 3rd RUSSIAN BEARING IS PRODUCED IN THE VOLOGDA REGION

1st PLACE IN THE RF IN PRODUCTION OF SMALL AGRICULTURAL APPLICATION TRACTORS
TIMBER AND CHEMICAL CLUSTER

€ 1.5 billion INVESTMENT VOLUME

1200 tons per year PRODUCTION CAPACITY

Projects of resident of a special economic zone

- Sawmill
- Board production (plywood plant)
- Pellets production
- Production of glued furniture board
- Wooden houses producing plant
- Production of fiber boards
THE MOST ATTRACTIVE SEGMENTS OF THE RUSSIAN MARKET

ADVANCED WOOD PROCESSING  
+6% growth by 2018 *

AGRICULTURE AND FOOD INDUSTRY  
+10% growth by 2018

PRODUCTION OF MEANS OF PRODUCTION  
+17% growth by 2018

MACHINE CONSTRUCTION  
+20% growth by 2018

* SCENARIO OF THE RUSSIAN FEDERATION SOCIAL ANF ECONOMIC DEVELOPMENT FOR 2016 AND PLANNED PERIOD 2017 AND 2018 (the RF Ministry of economic development)
VOLOGDA REGION INDUSTRIAL PARKS

Industrial park “SHEKSNA”
- Metal working
- Production of construction materials
- Biotechnologies

Industrial park “SOKOL”
- Wood working
- Construction industry
- Production of soft roofing insulation
- Production of furniture and accessorize

Industrial parks “VOLOGDA-VOSTOK” “VOLOGDA-ZAPAD” “VOLOGDA-SEVER”
- Wood working
- Metal working
- Food industry

Industrial park “CHEREPOVETS”
- Production of modern materials
- Metal working
- Production of machine construction produce
- Wood working
VOLOGDA REGION INVESTMENT CLIMATE

**MAXIMUM TAX PREFERENCES**
- Transport tax – 0%
- Property tax – 0%
- 3,5% profit tax reduction

**DEVELOPMENT OF INFRASTRUCTURE**
- 319 investment sites
- 6 industrial parks
- 3 large industrial sites of Brownfield type

**BEST RUSSIAN AND WORLD PRACTICES**
- Investment Standard
- One stop-shop for the investor
- National rating of the investment climate

**HUMAN RESOURCES**
- 36 organizations of secondary vocational education
- 11 institutions of higher education
- 29,900 students
- 130 professions
- 177 million € – total deals value

**TERRITORIES WITH A SPECIAL TAX REGIMES**
- Tax preferences for 10 years
- Decrease of non-budgetary payments down to 7,6%
- Individual agreement with a resident

**DEVELOPMENT OF COOPERATION TIES**
- 63 participants
- 5% GRP и 200 participants by 2020
VOLOGDA REGION CULTURAL AND TOURIST POTENTIAL

Veliky Ustyug – homeland of Father Frost

Lace Museum – one of the largest museums in the world

Dionysius’s frescoes – a monument of UNESCO world heritage

3,500
OBJECTS OF CULTURAL HERITAGE

762 of them are included in official Lists of historical and cultural monuments and are protected by the state

199
NATURE RESERVES

of federal, regional and local importance
The corporation portfolio:

- **130** investment projects at different stages of implementation (business-ideas, development, implementation)
- **63** billion RUR – investment volume

- **79 079** thousand RUR – investment volume, raised for SMEs development in the Vologda region
- **3 467** unique receivers of state support
- **9 633** consult services
- **198** events for SMEs of the Vologda region
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