UPDATED: MAY 2018

INDUSTRIAL SPECIAL ECONOMIC ZONE «TOGLIATTI»
SAMARA REGION IS ONE OF THE MOST ECONOMICALLY DEVELOPED REGIONS OF THE RUSSIAN FEDERATION

AREA

53,600

SQ. KM

POPULATION

3,200

THOUSAND

GROSS REGIONAL PRODUCT (2017 - FORECAST)

1,389.9

MLN RUB.

INDUSTRIAL POTENTIAL OF SAMARA REGION

AEROSPACE CLUSTER

CHEMICAL CLUSTER

IT CLUSTER

AUTOMOBILE CLUSTER

60%

OF RUSSIA’S TOTAL AUTOMOBILE OUTPUT

SAMREGION.RU

SAMARA REGION GOVERNMENT
TOGLIATTI IS ONE OF THE LARGEST CITIES IN THE RUSSIAN FEDERATION

TOGLIATTI

AREAS

POPULATION

LARGE FACTORIES

UPDATED: MAY 2018

WWW.TGL.RU
OFFICE OF THE MAYOR CITY OF TOGLIATTI
**ADVANTAGEOUS LOCATION AND LABOR POTENTIAL**

**TOP-10 RUSSIAN REGIONS**

Samara Region is one of the top-10 Russian regions in terms of labor potential.

<table>
<thead>
<tr>
<th>TOGLIATTI</th>
<th>SAMARA REGION</th>
</tr>
</thead>
<tbody>
<tr>
<td>RADIUS 500 KM</td>
<td>RADIUS 1 000 KM</td>
</tr>
<tr>
<td>POPULATION 20.4 MLN</td>
<td>POPULATION 71.2 MLN</td>
</tr>
<tr>
<td>TOGLIATTI</td>
<td>SAMARA</td>
</tr>
<tr>
<td>MOSCOW 1 016 KM</td>
<td>NIZHNIY NOVGOROD 447 KM</td>
</tr>
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<td>NIZHNIY NOVGOROD 447 KM</td>
<td>NABEREZHNYE CHELYNY 431 KM</td>
</tr>
<tr>
<td>IZHEVSK 629 KM</td>
<td>CHELYABINSK 907 KM</td>
</tr>
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| **RADIUS** | 500 KM | 1 000 KM |
| **POPULATION** | 20.4 MLN | 71.2 MLN |

| **AVERAGE MONTHLY SALARY** | **34 120 RUB.** | **30 326 RUB.** |
| **HIGHER EDUCATION INSTITUTIONS** | **26 UNIVERSITIES, COLLEGES AND TECHNICAL SCHOOLS** | **131 UNIVERSITIES, COLLEGES AND TECHNICAL SCHOOLS** |
| **SPECIALISTS WHICH ANNUALLY GRADUATE** | **MORE THAN 12 000** | **MORE THAN 43 000** |

SOURCES: [WWW.SAMARASTAT.GKS.RU](http://WWW.SAMARASTAT.GKS.RU), [WWW.TGL.RU](http://WWW.TGL.RU), [WWW.EDUCAT.SAMREGION.RU](http://WWW.EDUCAT.SAMREGION.RU)

*According to Samarastat for 2 months 2018*
LOCALIZATION. WHY DO INVESTORS CHOOSE SEZ?

**BROWNFIELD**
- Depreciation of fixed assets - around 50%
- Reconstruction can be more expensive

**GREENFIELD**

**SEZ OPPORTUNITIES**

**TECHNICAL:**
- Ready infrastructure (possibility for production expansion)
- Service of supervising construction and maintenance work
- Development of technological cooperation

**ECONOMICAL:**
- Low prices for land rent and land purchase
- Administrative support
- Tax and customs benefits
- Availability of qualified labor force
STAVROPOLSKY DISTRICT

TOGLIATTI

1ST STAGE  |  181 HA
2ND STAGE  |  246 HA
3RD STAGE  |  233 HA

TOTAL AREA OF SEZ 660 HA

FINANCING

62% 11 299 MLN RUB.
3% 586 MLN RUB.
35% 6 453 MLN RUB.

STATE INVESTMENT 1 RUB.
PRIVATE INVESTMENT 1.61 RUB.

01.04.2018

UPDATED: MAY 2018

INDUSTRIAL SPECIAL ECONOMIC ZONE «TOGLIATTI»
RESIDENTS OF SEZ «TOGLIATTI»

- **21 Residents**
- **23.8 BLN RUB. Declared Investments**
- **5,684 Work Places to be Created**
OPERATING PRODUCTION FACILITIES IN SEZ

LLC «NOBEL AUTOMOTIVE RUSYA»
SOP - AUGUST 2014

LLC «CIE AUTOMOTIVE RUS»
SOP - NOVEMBER 2015

LLC «PRAXAIR SAMARA»
SOP - NOVEMBER 2015

LLC «ATSUMITEC TOYOTA TSUSHO RUS»
SOP - NOVEMBER 2015

LLC «HI-LEX RUS»
SOP - DECEMBER 2015

LLC «EDSCHA TOGLIATTI»
SOP - MARCH 2016

LLC «OZON PHARM»
SOP - AUGUST 2017

LLC «TOGLIATTI PAPER MILL»
SOP - NOVEMBER 2017
PREFERENCES FOR INVESTORS

TAX BENEFITS

- **Profit Tax**
  - Federal Budget:
    - First 5 years: 2%
    - 6-10 years: 2%
    - After 10 years: 2%
  - Regional Budget:
    - First 5 years: 0%
    - 6-10 years: 5%
    - After 10 years: 13.5%

PROPERTY TAX
- 0%

LAND TAX
- 0%

TRANSPORT TAX
- 0 RUB.

FREE CUSTOMS ZONE

- Exemption from duties on import of equipment, raw materials and components to the territory of SEZ
- Exemption from duties on export of finished goods outside of the customs union (re-export)

SPECIAL ADMINISTRATIVE REGIME

- **Government Warranties**
  - Gas supply: 1,615 MLN m³/year
  - Electrical power supply: 180 MW
  - Water supply: 7,300 m³/day
  - Sewage: 7,300 m³/day
  - Storm water: 1,657 THS. m³/year

- **Right to Buy Land**
- **“One Stop Shop” System**

- ** preferences for investors**

- **TAX BENEFITS**
  - **Profit Tax**
    - Federal Budget:
      - First 5 years: 2%
      - 6-10 years: 2%
      - After 10 years: 2%
    - Regional Budget:
      - First 5 years: 0%
      - 6-10 years: 5%
      - After 10 years: 13.5%
  - **Property Tax**
    - 0%
  - **Land Tax**
    - 0%
  - **Transport Tax**
    - 0 RUB.

- **FREE CUSTOMS ZONE**
  - Exemption from duties on import of equipment, raw materials and components to the territory of SEZ
  - Exemption from duties on export of finished goods outside of the customs union (re-export)

- **SPECIAL ADMINISTRATIVE REGIME**
  - **Government Warranties**
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  - **Right to Buy Land**
  - **“One Stop Shop” System**

- **Industrial Infrastructure**
  - **Gas Supply**
    - 1,615 MLN m³/year
  - **Electrical Power Supply**
    - 180 MW
  - **Water Supply**
    - 7,300 m³/day
  - **Sewage**
    - 7,300 m³/day
  - **Storm Water**
    - 1,657 THS. m³/year
  - **Free Connection**
    - Up to 30% savings on capital construction

**Updated: May 2018**
### Key Cost Parameters

#### SEZ Area for Residents' Construction

<table>
<thead>
<tr>
<th>Parameter</th>
<th>Area for Residents' Construction</th>
</tr>
</thead>
<tbody>
<tr>
<td>Land Rent in SEZ</td>
<td>468.19 HA</td>
</tr>
<tr>
<td>Land Value in SEZ</td>
<td>55 366 RUB./HA 5.5 RUB./m² per year</td>
</tr>
<tr>
<td></td>
<td>138 415 RUB./HA 13.84 RUB./m²</td>
</tr>
</tbody>
</table>

#### Total Project Capacity in SEZ

<table>
<thead>
<tr>
<th>Parameter</th>
<th>Capacity</th>
<th>Tariff</th>
<th>Energy Supplier</th>
</tr>
</thead>
<tbody>
<tr>
<td>Gas Supply</td>
<td>250 000 m³/hour</td>
<td>4,987 - 5,235 RUB./1000 m³</td>
<td>LLC «GAZPROM MEZHEREGIONGAZ SAMARA»</td>
</tr>
<tr>
<td>Electrical Power Supply</td>
<td>180 MW</td>
<td>3.30* RUB./KWH</td>
<td>LLC «TOGLIATTIENERGOSBYT»</td>
</tr>
<tr>
<td>Drinking Water</td>
<td>7,300 m³/day</td>
<td>13.54 RUB./m³</td>
<td>LLC «AVTOGRAD VODOKANAL»</td>
</tr>
<tr>
<td>Sewage</td>
<td>7,300 m³/day</td>
<td>16.67 RUB./m³</td>
<td></td>
</tr>
</tbody>
</table>

*Average tariff for the period of January - March 2018 with ВН voltage level.
Tariff depends on price category.

### Presented Tariffs are Indicative and Unofficial

The values are indicated without VAT applicable within the territory of Stavropol'sky district, Samara region.

Tariffs to be checked on websites of energy companies:
- SAMARAREGIONGAZ.RU
- TLTE5.RU
- AVKVODA.RU

1 HA = 10,000 m²
1 HA = 2.5 Acres
HOW TO BECOME A RESIDENT OF SEZ?

1. Register within the territory of Stavropolsky District
2. Prepare business plan and supporting documents
3. Get the investment project approved by the supervisory board and the expert council
4. Conclude agreement on conducting industrial activities
5. Invest not less than 120 mln rub. in production
WELCOME TO SAMARA REGION!